

Account Representative, Business Development Representative, Private Label Representative, Outdoor Sales Representative

A leading FMCG Retail company.

Location: Beirut, Lebanon

Major: degree in Business Administration, or any related field

1. Account Representative

Experience: 3 – 5 years of experience with knowledge in CRM software and MS office especially Excel.

Major Responsibilities:

- Negotiating contracts
- Ensuring timely and successful products and services delivery.

2. Business Development Representative

Experience: 3 – 5 years of experience with knowledge in CRM software and MS office especially Excel.

Major Responsibilities:

- Establishing and building strong relationships with key decision makers in Horeca channels
- Developing proposals and presentations for customers and negotiating contracts

3. Private Label Representative

Experience: 3 – 5 years of experience with knowledge in CRM software and MS office especially Excel

Major Responsibilities:

- Identifying new private labels opportunities, proposal preparation and presentation, market research, in addition to contracts negotiations
- Managing private label accounts

4. Outdoor Sales Representative

Experience: 2 – 3 years of experience

Major Responsibilities:

- Serving the customers by identifying their needs
- Allocating new sales opportunities that reflects benefit on the company financial status and market share.

How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: career.services@balamand.edu.lb,
Ext. 7801; 7802