

## **Mechanical Sales Engineer – HVAC- 22 Degrees**

*22 Degrees S.A.L is a Daikin partner located in Lebanon, specializing in air-conditioning solutions. They focus on tailoring indoor environments to match lifestyles and preferences*

Location: Dbayeh

Major: degree in Mechanical Engineering, or any related field

Experience: 2- 5 years of experience

Major Responsibilities:

- Convert Sales Leads: Successfully turn sales leads into contracts and manage these contracts through their entire lifecycle, from initiation to execution
- Ensure Timely Launch: Contribute to the timely launch of sales orders, ensuring high operational quality of the units and facilitating the collection of payments until all contract obligations are met
- Coordinate Across Departments: Work closely with the credit controller, procurement, and other departments to ensure seamless workflows, synergy, and customer satisfaction
- Build Customer Relations: Establish and maintain exceptional customer relationships to encourage repeat business and client referrals

How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: [career.services@balamand.edu.lb](mailto:career.services@balamand.edu.lb),  
Ext. 7801; 7802