

Medical Representative – Pharmamed

A family-owned Lebanese pharmaceutical company marketing and distributing niche healthcare products across Lebanon

Major: degree in Chemistry, Biology, or any related field

Experience: 1 – 2 years of experience

Major Responsibilities:

- Market and sell products to healthcare professionals in the designated area.
- Connect with current and potential clients like doctors, pharmacists, and healthcare facilities.
- Deliver product presentations and demonstrations to healthcare professionals.
- Provide information about the benefits, usage, and possible side effects of the company's products.
- Stay updated on industry trends, competitor offerings, and advancements in the pharmaceutical sector.
- Meet sales targets set by the company.
- Maintain records of sales activities, customer engagements, and market insights.
- Work with marketing and sales teams to create effective strategies and campaigns.
- Participate in conferences, seminars, and training sessions to keep abreast of new products and industry updates.

Additional Requirements:

- Strong knowledge of pharmaceutical products and medical terminology.
- Excellent communication, presentation, and negotiation skills.
- Ability to build and maintain strong professional relationships.
- Self-motivated, goal-oriented, and able to work independently.
- Valid driver's license and willingness to travel within the assigned territory.

How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: career.services@balamand.edu.lb, Ext. 7801, 7802