

Sales Executive- Reputell

Reputell is a leader in comprehensive risk management and compliance solutions, serving diverse industries globally. Their innovative technologies and extensive data resources empower organizations to mitigate risks, protect reputations, and achieve regulatory compliance seamlessly.

Location: Remote

Type of contract: Contractual

Major: degree in Business Administration, Marketing, or any related field

Experience: fresh graduates are accepted

Major Responsibilities:

- Prospect, qualify and generate sales leads to build a robust pipeline of opportunities.
- Develop and execute strategic sales plans to achieve revenue targets and expand market share.
- Collaborate closely with internal teams, including Marketing, Product Development, and Customer Success, to optimize client engagement and satisfaction.
- Stay informed about industry trends, competitive landscapes, and regulatory changes to effectively position Reputell's solutions in the marketplace.
- Maintain accurate records of sales activities, customer interactions, and opportunities in CRM systems.

How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: career.services@balamand.edu.lb,
Ext. 7801; 7802