

Sales Point Inspector, Sales Representative, and Technical Sales Engineer (Agriculture) - Jubaili Agrotec

Jubaili Agrotec is one of the leading manufacturers and distributors of crop protection, fertilizers, animal feed and seeds in Africa

Location: Nigeria

1- Sales Point Inspector:

Major: degree in Business Administration, or any related field

Experience: 1-2 years of work experience in Inventory Management

Major Responsibilities:

- Travel on daily to weekly basis to point of Sales
- Review the inventory and stock, deliveries, and logistics
- Check if the sales points are following the standards and procedures
- Manage receiving and distribution procedures

2- Sales Representatives:

Experience: 0-2 Years of relevant experience

Major Responsibilities:

- Ensure optimal display of company products on customer shelves, maintaining good conditions.
- Ensure timely delivery of products to customers.
- Assist customers in product selection based on their requirements and product specifications.
- Address customer inquiries regarding prices, availability, and product uses.

3- Technical Sales Engineer:

Major: degree in Agricultural Engineering, or any related field

Experience: 2-5 Years of relevant experience

Major Responsibilities:

- Receive and review credit applications along with necessary documentation.
- Follow up with customers through calls, visits, or both to resolve outstanding balances.
- Update customer ledgers promptly upon receipt of payment or supply.
- Document customer justifications and explanations for payment delays.
- Notify the POS Sales Supervisor of potential new route opportunities.

How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail: career.services@balamand.edu.lb, Ext. 7801; 7802