

## **Outdoor Sales Representative- Micare Lebanon**

*Micare Lebanon is a prominent healthcare solutions company that specializes in providing a wide range of medical products and services*

Location: Beirut, South area, Shouf area

Major: degree in Business Administration, or any related field

Experience: fresh graduates are accepted

### **Major Responsibilities:**

- Represent and promote Mi Care products and assigned brands to clients.
- Actively prospect for new leads through direct visits.
- Conduct product demonstrations, emphasizing technical details.
- Manage the entire sales process, from deals to post-sales support.
- Negotiate pricing and terms while maintaining profitability.
- Stay informed about product developments, industry trends, and competitor activities.
- Exceed assigned sales quotas and performance goals.
- Maintain a professional image, contributing to a positive brand reputation.

### **Additional Requirements:**

- Proficiency in CRM tools and relevant software
- A car is necessary for this role

### **How to Apply:**

Kindly send your CV or contact the Career Services Center, E-mail: [career.services@balamand.edu.lb](mailto:career.services@balamand.edu.lb),  
Ext. 7801, 7802