

Vacancies- Tech Store

Tech Store group, it is a group of three companies: Smart security, Eco volt, Techstore

Location: Tripoli, Lebanon

1- Project Manager (Renewable Energy):

Major: degree in Electrical Engineering, or any related field. PMP Certification is necessary

Experience: 5-7 years of experience in project management within the solar energy industry

Major Responsibilities:

- Develop comprehensive project plans, including scope, timeline, budget, and resource allocation.
- Lead the execution of solar energy projects from inception to completion, ensuring adherence to project plans and quality standards.
- Coordinate with cross-functional teams, including engineering, procurement, and installation, to ensure project milestones are met
- Manage Several Sites Simultaneously

Additional Requirements:

- Strong knowledge of solar energy systems, including design, installation, and commissioning.
- Proficiency in project management software and tools.
- Familiarity with relevant industry standards and regulations.
- Proficiency in PVSYST, Primavera, and Revit.

2- Project Manager (Low Current):

Major: degree in Electrical Engineering, or any related field. PMP Certification is necessary

Experience: 5-7 years of experience in project management within the Low Current - ELV industry

Major Responsibilities:

- Develop comprehensive project plans, including scope, timeline, budget, and resource allocation
- Lead the execution of ELV projects from inception to completion, ensuring adherence to project plans and quality standards
- Manage several Sites simultaneously

Additional Requirements:

- Proficiency in project management software and tools.
- Familiarity with relevant industry standards and regulations.
- Proficiency in PVSYST, Primavera, and Revit.

3- Sales Manager (Renewable Energy):

Major: degree in Electrical Engineering, Business Administration, or any related field

Experience: 5-7 years of experience in sales within the renewable energy sector, particularly in turnkey projects, with proficiency in using CRM software and other sales management tools.

Major Responsibilities:

- Develop and execute a strategic sales plan for renewable energy solutions, with a focus on solar, wind, and hybrid projects.
- Manage the end-to-end sales cycle of turnkey projects, from prospecting and qualification to contract closure.
- Build and maintain long-term relationships with key customers, identifying their energy needs and offering tailored solutions.

4- Sales Manager (Low Current):

Major: degree in Electrical Engineering, Computer Engineering, Telecommunications and Networking Engineering, or any related field

Experience: 5-7 years in sales related to ELV systems, with experience in selling turnkey projects.

Major Responsibilities:

- Develop and implement strategic sales plans for ELV systems, focusing on key sectors such as commercial, residential, and industrial projects.
- Manage the full sales process for ELV turnkey projects, ensuring seamless coordination between sales, engineering, and project management teams.
- Establish and maintain long-term client relationships, understanding their security and technology needs to provide customized solutions.
- Lead or assist in preparing bids for ELV system tenders, ensuring compliance with client requirements and enhancing the company's competitive edge.

Additional Requirements:

- In-depth knowledge and experience in managing and selling ELV turnkey solutions.
- Familiarity with the tendering process and bid preparation is highly desirable.
- Proficiency in CRM systems and sales management tools.

5- Administrative Assistant:

Major: degree in Business Administration, or any related field

Experience: fresh graduates are accepted

How to Apply:

Kindly send your CV or contact the Career Services Center, E-mail:

career.services@balamand.edu.lb, Ext. 7801, 7802